

Case Study: High-Visibility School District



PROJECT DETAILS

Location:

Los Angeles, CA

Bobrick Representative:

Angel Cotton
(a division of Avison Sales Group)

Distributor:

HD Sales

Accessories:

B-2706C Surface-Mounted Napkin/
Tampon Vendor, Free-Vend Operation

Legislative Changes Challenge Large School District

To meet legislative mandates, Bobrick's Napkin/Tampon Vendor aces a rigorous test at the country's second-largest school district.

How do you stay ahead of new laws requiring free menstrual care supplies while serving over 500,000 students every day with dispensers durable enough to withstand possible abuse from theft and vandalism?

The largest school district in California responded to the recent CA AB367 bill requiring that schools with certain demographic standards provide free menstrual care products by turning to Bobrick for help.

While exploring its options to comply with the pending legislation, the school district tested Bobrick's Surface-Mounted Napkin/Tampon Vendor, Free Vend Operation against other dispensers in the marketplace and free-standing baskets for distributing menstrual products and, in both tests, Bobrick's vendors scored higher than the competition.

LESSONS LEARNED

Knowing that enactment of the legislation was imminent, Bobrick Field Sales Manager Horacio Diaz worked with the school district to arrange a test installation to demonstrate the effectiveness of Bobrick's B-2706C Free Vend Napkin/Tampon Vendor, which is fully ADA-compliant and offers economical operation with a large capacity accommodating 30 tampons and 20 napkins per unit. The B-2706C dispenses both napkins and tampons with a simple push-button operation, free



of charge. The unit also features two tumbler door locks keyed like other Bobrick accessories that secure the unit from vandalism and theft, and an indicator signal that notifies operators when it's time to refill the product channels.

The B-2706C was tested against other napkin/tampon vendors in the marketplace and stand-alone baskets that allow students to access menstrual products at will. In every situation, the B-2706C was proven the superior choice, controlling usage, reducing vandalism and helping maintain neat and orderly restrooms, which also helped reduce labor for facility maintenance staff.

Another alternative evaluated during the testing was a Bobrick vendor requiring token operation. Although the token-dispense models helped control the rate of consumption, school district administrators wanted to give students the autonomy to access products freely.

A STUDY IN SUCCESS

Throughout the nearly three-year testing and decision-making process, Bobrick's free-vend dispenser made the grade for rugged protection against school-day activities. The durability of Bobrick's free-vend option was critical for the school district, which serves thousands of students every day.

Beyond California, many states and the federal legislature have passed or pending legislation regarding access to menstrual products. Installing free-access units like Bobrick's B-2706C Free Vend Napkin/Tampon Vendor can help schools, universities and other public facilities get ahead of the requirements.

Aftermarket representative Ryan Kwa of Avison Sales Group and Francine Harwood of HD Sales coordinated distribution of more than 10,000 dispensers with Bobrick and the school district. "This high-volume order of napkin/tampon dispensers designed with students and staff in mind was key to enabling the school district to increase access to menstrual care products," Harwood says. "The installed units are holding up well and the school district continues to install more vendors."

In response to local legal requirements, this school district clearly understands the assignment, and facility and maintenance staff give Bobrick's free-vend dispenser high marks for hygiene, durability and compliance.



ENDING PERIOD POVERTY

Bobrick's wide selection of ADA-compliant vendors helps schools and other facilities respond to recent legislation being passed across the country requiring access to menstrual supplies.